

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

Multiple Award Schedule (MAS)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menudriven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Contract Number: 47QTCA21D00CL

Contract Period: July 21, 2021 – July 20, 2026 Federal Supply Group: Information Technology

Professional Services

Miscellaneous

FSC/PSC Code: DA01, R408, 0000

Contractor Name: B&B Consulting Enterprises, Inc.

Address: 9233 Falling Water Dr

Bristow, VA 20136

Phone Number: 540-878-3890
Fax Number: 877-501-4926
E-mail: james@bbcei.com
Website: www.bbcei.com

Contract Administrator: James Prokop, Executive Vice President

Business Size: 8(a), Economically Disadvantaged Woman Owned Small Business (EDWSOB), Woman Owned Small Business (WOSB).

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (Discount Deducted)



Customer Information

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):

Special Item Number	Special Item Number Description	Description Page	Awarded Price Page
54151/STLOC/RC	Software Maintenance Services	5 - 23	24 - 26
54151S/STLOC/RC	Information Technology Professional Services	5 – 23	24 – 26
541611/RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	27 – 37	38 – 39
OLM/STLOC/RC	Order-Level Materials (OLM)	Defined at Order Level	Defined at Order Level

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item: Please see pages 5-23 and 27-37.

2. Maximum order:

Special Item Number	Maximum Oder
54151/STLOC/RC	\$500,000
54151S/STLOC/RC	\$500,000
541611/RC	\$1,000,000
OLM/STLOC/RC	\$250,000

3. Minimum order: \$100.00

4. Geographic coverage (delivery area): Domestic (48 States and D.C.)

5. Point of production: N/A

6. Discount from list prices or statement of net price: Prices shown herein are net prices



7. Quantity discounts: None

- **8. Prompt payment terms:** 2.00 % if payment is made within 10 days, 1.00 % if payment is made within 15 days. Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9. Foreign items: N/A

10a. Time of delivery: Specified at the task order level

10b. Expedited delivery: Items available for expedited delivery are noted in this price list.

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent requirements: Please note the Urgent Requirements clause of this contract and contact contractor.

11. F.O.B. Point: Destination

12a. Ordering address: Attn: James Prokop

9233 Falling Water Dr Bristow, VA 20136 540-878-3890 james@bbcei.com

- **12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- **13. Payment address:** B&B Consulting Enterprises, Inc.

Attn: James Prokop 9233 Falling Water Dr Bristow, VA 20136

- **14. Warranty provision:** A standard commercial warranty will cover all services performed as agreed upon at the task order level.
- 15. Export packing charges, if applicable: N/A
- 16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 17. Terms and conditions of installation (if applicable): N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 18b. Terms and conditions for any other services (if applicable): N/A



- 19. List of service and distribution points (if applicable): N/A
- 20. List of participating dealers (if applicable): N/A
- 21. Preventative maintenance (if applicable): N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/ or reduced pollutants): N/A
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: $\frac{\text{www.Section508.gov}}{\text{www.Section508.gov}} \text{N/A}$
- 23. Unique Entity Identifier (UEI) Number: 079770775
- **24.** Notification regarding registration in System for Award Management (SAM) database: B&B Consulting Enterprises, Inc. *is* registered in the System for Award Management (SAM) database.



Labor Category Descriptions SINs 54151 and 54151S

Education Substitution

- Education Substituted for General Experience: Formal education may be substituted for experience. Each formal degree (i.e., Bachelor's, Master's) may be substituted for four (4) years of experience
- Experience Substituted for Formal Education: Specialized experience may be substituted for formal education. Four (4) years of experience may be substituted for a bachelor's degree. Two (2) years of experience may be substituted for an associate degree. Four (4) years of experience may be substituted for a High School Diploma.

SME - Outreach and Facilitator		
Minimum	10	
Experience:		
Minimum Education:	Masters	
Functional	Provides communications, workshop and focus group facilitation across all	
Responsibilities:	project phases, identifying best practices, change management, business	
_	management, organizational development, modeling, and information system	
	development as directed and supervised by a functional lead. Performs functional	
	analysis, systems analysis, program design, and documentation preparation.	

Outreach and Facilitator		
Minimum	2	
Experience:		
Minimum Education:	High School	
Functional	Provides communications, workshop and focus group facilitation across all	
Responsibilities:	project phases, identifying best practices, change management, business	
	management, organizational development, modeling, and information system	
	development as directed and supervised by a functional lead. Performs functional	
	analysis, systems analysis, program design, and documentation preparation.	

SME - Executive Coaching		
Minimum	10	
Experience:		
Minimum Education:	PhD	
Functional	Provides executive support to executive decision makers on strategy	
Responsibilities:	development, technical and process methods and quality improvement	
	engagements using innovative methodologies and techniques based on leading	
	edge concepts. Design, organize, lead, and conduct senior level workshops,	
	seminars, training sessions and pilot projects to implement enterprise-wide or	
	mission critical efforts.	

Executive Coaching



Minimum	5
Experience:	
Minimum Education:	Masters
Functional	Provides executive support to executive decision makers on strategy
Responsibilities:	development, technical and process methods and quality improvement engagements using innovative methodologies and techniques based on leading edge concepts. Design, organize, lead, and conduct senior level workshops, seminars, training sessions and pilot projects to implement enterprise-wide or mission critical efforts.

Coach	
Minimum	1
Experience:	
Minimum Education:	Masters
Functional	Provides support to decision makers on strategy development, technical and
Responsibilities:	process methods and quality improvement engagements using innovative
	methodologies and techniques based on leading edge concepts. Design, organize,
	lead, and conduct senior level workshops, seminars, training sessions and pilot
	projects to implement enterprise-wide or mission critical efforts.

Junior Information Technology Program/Project Manager		
Minimum	2	
Experience:		
Minimum Education:	Bachelors	
Functional	Responsible for overall contract performance. Serves as the contract manager and	
Responsibilities:	authorized interface with the clients technical/operational representative.	
	Responsible for formulating and enforcing work standards, assigning schedules, reviewing work, supervising personnel, and communicating policies, purposes,	
	and goals of the organization to subordinates.	

Journeyman Information Technology Program/Project Manager		
Minimum	6	
Experience:		
Minimum Education:	Bachelors	
Functional	Responsible for overall contract performance. Serves as the contract manager and	
Responsibilities:	authorized interface with the clients technical/operational representative.	
_	Responsible for formulating and enforcing work standards, assigning schedules,	
	reviewing work, supervising personnel, and communicating policies, purposes,	
	and goals of the organization to subordinates.	

Senior Information Technology Program/Project Manager	
Minimum	10
Experience:	
Minimum Education:	Bachelors
Functional	Responsible for overall contract performance. Serves as the contract manager and
Responsibilities:	authorized interface with the clients technical/operational representative.
_	Responsible for formulating and enforcing work standards, assigning schedules,



reviewing work, supervising personnel, and communicating policies, purposes,
and goals of the organization to subordinates.

SME - Information Technology Program/Project Manager	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Responsible for overall contract performance. Serves as the contract manager and
Responsibilities:	authorized interface with the clients technical/operational representative.
	Responsible for formulating and enforcing work standards, assigning schedules, reviewing work, supervising personnel, and communicating policies, purposes,
	and goals of the organization to subordinates.

Junior Management Analyst	
Minimum	2
Experience:	
Minimum Education:	High School
Functional	Assist in the development of management plans and reports as directed and
Responsibilities:	supervised by a functional lead. Coordinates schedules to facilitate completion of
	proposals, contract deliverables, management reviews, and
	briefings/presentations. Performs analysis, development, and review of program
	administrative operating procedures. Provides meeting and travel coordination,
	filing and document organization, and related support services.

Journeyman Management Analyst	
Minimum	4
Experience:	
Minimum Education:	Associates
Functional	Assist in the development of management plans and reports as directed and
Responsibilities:	supervised by a functional lead. Coordinates schedules to facilitate completion of
	proposals, contract deliverables, management reviews, and
	briefings/presentations. Performs analysis, development, and review of program
	administrative operating procedures. Provides meeting and travel coordination,
	filing and document organization, and related support services.

Senior Management Analyst	
Minimum	6
Experience:	
Minimum Education:	Bachelors
Functional	Assist in the development of management plans and reports as directed and
Responsibilities:	supervised by a functional lead. Coordinates schedules to facilitate completion of
	proposals, contract deliverables, management reviews, and
	briefings/presentations. Performs analysis, development, and review of program
	administrative operating procedures. Provides meeting and travel coordination,
	filing and document organization, and related support services.

SME Management Analyst



Minimum	10
Experience:	
Minimum Education:	Bachelors
Functional	Assist in the development of management plans and reports as directed and
Responsibilities:	supervised by a functional lead. Coordinates schedules to facilitate completion of proposals, contract deliverables, management reviews, and
	briefings/presentations. Performs analysis, development, and review of program administrative operating procedures. Provides meeting and travel coordination, filing and document organization, and related support services.

Junior Computer Network Architect	
Minimum	1
Experience:	
Minimum Education:	Associates
Functional	Provides design, monitor performance, and responds to complex hardware,
Responsibilities:	software and network problems utilizing a variety of hardware and software
	testing tools and techniques. Provides primary interface with vendor support
	service groups or provides internal analysis and support to ensure appropriate
	notification during outages or periods of degraded system performance. Provides
	LAN server support. Requires extensive knowledge of PC/LAN communications
	hardware and software in multi-protocol environment, and network management
	software. May function as task lead providing guidance and training for less
	experienced technicians.

Journeyman Computer	Journeyman Computer Network Architect	
Minimum	3	
Experience:		
Minimum Education:	Bachelors	
Functional	Provides design, monitor performance, and responds to complex hardware,	
Responsibilities:	software and network problems utilizing a variety of hardware and software	
	testing tools and techniques. Provides primary interface with vendor support	
	service groups or provides internal analysis and support to ensure appropriate	
	notification during outages or periods of degraded system performance. Provides	
	LAN server support. Requires extensive knowledge of PC/LAN communications	
	hardware and software in multi-protocol environment, and network management	
	software. May function as task lead providing guidance and training for less	
	experienced technicians.	

Senior Computer Network Architect	
Minimum	6
Experience:	
Minimum Education:	Bachelors
Functional	Provides design, monitor performance, and responds to complex hardware,
Responsibilities:	software and network problems utilizing a variety of hardware and software
	testing tools and techniques. Provides primary interface with vendor support
	service groups or provides internal analysis and support to ensure appropriate
	notification during outages or periods of degraded system performance. Provides



LAN server support. Requires extensive knowledge of PC/LAN communications
hardware and software in multi-protocol environment, and network management
software. May function as task lead providing guidance and training for less
experienced technicians.

SME Computer Network Architect	
Minimum	8
Experience:	
Minimum Education:	Masters
Functional	Provides design, monitor performance, and responds to complex hardware,
Responsibilities:	software and network problems utilizing a variety of hardware and software
	testing tools and techniques. Provides primary interface with vendor support
	service groups or provides internal analysis and support to ensure appropriate
	notification during outages or periods of degraded system performance. Provides
	LAN server support. Requires extensive knowledge of PC/LAN communications
	hardware and software in multi-protocol environment, and network management
	software. May function as task lead providing guidance and training for less
	experienced technicians.

Junior Computer Network Support Specialist	
Minimum	1
Experience:	
Minimum Education:	Associates
Functional	Performs analysis, planning, design, engineering, implementation, management,
Responsibilities:	and support of communications systems to include local, wide, and metropolitan area networks and information technology infrastructure, e.g., fiber optic cable, copper cable. Documents the existing information technology architectures for campuses and enterprises, assists in the design of target architectures, and assists in devising migration strategies to achieve the target architectures. Estimates the cost of implementation of target architectures to include installation and allied support construction.

Journeyman Computer Network Support Specialist	
Minimum	4
Experience:	
Minimum Education:	Bachelors
Functional	Performs analysis, planning, design, engineering, implementation, management,
Responsibilities:	and support of communications systems to include local, wide, and metropolitan area networks and information technology infrastructure, e.g., fiber optic cable, copper cable. Documents the existing information technology architectures for campuses and enterprises, assists in the design of target architectures, and assists in devising migration strategies to achieve the target architectures. Estimates the cost of implementation of target architectures to include installation and allied support construction.

Senior Computer Network Support Specialist



Minimum	6
Experience:	
Minimum Education:	Bachelors
Functional	Performs analysis, planning, design, engineering, implementation, management,
Responsibilities:	and support of communications systems to include local, wide, and metropolitan area networks and information technology infrastructure, e.g., fiber optic cable, copper cable. Documents the existing information technology architectures for campuses and enterprises, assists in the design of target architectures, and assists in devising migration strategies to achieve the target architectures. Estimates the cost of implementation of target architectures to include installation and allied support construction.

SME Computer Network Support Specialist	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Performs analysis, planning, design, engineering, implementation, management,
Responsibilities:	and support of communications systems to include local, wide, and metropolitan area networks and information technology infrastructure, e.g., fiber optic cable, copper cable. Documents the existing information technology architectures for campuses and enterprises, assists in the design of target architectures, and assists in devising migration strategies to achieve the target architectures. Estimates the cost of implementation of target architectures to include installation and allied support construction.

Junior Computer Syste	Junior Computer Systems Specialist	
Minimum	1	
Experience:		
Minimum Education:	Associates	
Functional	Designs, defines, implements, and maintains computer systems, including the	
Responsibilities:	implementation and design of both hardware and software. Determines system	
	specifications, input/output processes, and working parameters for	
	hardware/software compatibility. Monitors and optimizes system and/or network	
	performance. Coordinates design of subsystems and integration of total systems.	
	Ensures the logical and systematic conversion of customer or product	
	requirements into total systems solutions that acknowledge technical, schedule,	
	and cost constraints. Applies higher-level business or technical principles and	
	methods to very difficult technical problems to arrive at an automated software	
	and hardware engineering solution.	

Journeyman Computer Systems Specialist	
Minimum	4
Experience:	
Minimum Education:	Bachelors
Functional	Designs, defines, implements, and maintains computer systems, including the
Responsibilities:	implementation and design of both hardware and software. Determines system
	specifications, input/output processes, and working parameters for



hardware/software compatibility. Monitors and optimizes system and/or network
performance. Coordinates design of subsystems and integration of total systems.
Ensures the logical and systematic conversion of customer or product
requirements into total systems solutions that acknowledge technical, schedule,
and cost constraints. Applies higher-level business or technical principles and
methods to very difficult technical problems to arrive at an automated software
and hardware engineering solution.
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Senior Computer Systems Specialist	
Minimum	6
Experience:	
Minimum Education:	Bachelors
Functional	Designs, defines, implements, and maintains computer systems, including the
Responsibilities:	implementation and design of both hardware and software. Determines system
	specifications, input/output processes, and working parameters for
	hardware/software compatibility. Monitors and optimizes system and/or network
	performance. Coordinates design of subsystems and integration of total systems.
	Ensures the logical and systematic conversion of customer or product
	requirements into total systems solutions that acknowledge technical, schedule,
	and cost constraints. Applies higher-level business or technical principles and
	methods to very difficult technical problems to arrive at an automated software
	and hardware engineering solution.

SME Computer Systems Specialist	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Designs, defines, implements, and maintains computer systems, including the
Responsibilities:	implementation and design of both hardware and software. Determines system
	specifications, input/output processes, and working parameters for
	hardware/software compatibility. Monitors and optimizes system and/or network
	performance. Coordinates design of subsystems and integration of total systems.
	Ensures the logical and systematic conversion of customer or product
	requirements into total systems solutions that acknowledge technical, schedule,
	and cost constraints. Applies higher-level business or technical principles and
	methods to very difficult technical problems to arrive at an automated software
	and hardware engineering solution.

Junior Systems Engineer/Architect	
Minimum	1
Experience:	
Minimum Education:	Bachelors
Functional	Design, review and specify systems and technical solutions based on the
Responsibilities:	customers need. Understanding related Project Management tools and techniques
_	is essential to support the planning, coordination and manage technology
	solutions deployment May functions as the most senior technical authority on a
	given project, serving as the final gate-keeper for all critical technology



decisions. Also responsible for providing technical leadership during crucial,
early phases of an information technology initiative, focusing particularly on
requirements gathering, technology design/selection, and initial systems design.
Requires a understanding of the information system development lifecycle, as
well as planning and estimating experience required on complex design and
development projects. Act as the technical focal point in defining and executing a
project.

Journeyman Computer	Systems Engineer/Architect
Minimum	5
Experience:	
Minimum Education:	Bachelors
Functional	Design, review and specify systems and technical solutions based on the
Responsibilities:	customers need. Understanding related Project Management tools and techniques
	is essential to support the planning, coordination and manage technology
	solutions deployment May functions as the most senior technical authority on a
	given project, serving as the final gate-keeper for all critical technology
	decisions. Also responsible for providing technical leadership during crucial,
	early phases of an information technology initiative, focusing particularly on
	requirements gathering, technology design/selection, and initial systems design.
	Requires a understanding of the information system development lifecycle, as
	well as planning and estimating experience required on complex design and
	development projects. Act as the technical focal point in defining and executing a
	project.

Senior Systems Engineer/Architect	
Minimum	8
Experience:	
Minimum Education:	Masters
Functional	Design, review and specify systems and technical solutions based on the
Responsibilities:	customers need. Understanding related Project Management tools and techniques
	is essential to support the planning, coordination and manage technology
	solutions deployment May functions as the most senior technical authority on a
	given project, serving as the final gate-keeper for all critical technology
	decisions. Also responsible for providing technical leadership during crucial,
	early phases of an information technology initiative, focusing particularly on
	requirements gathering, technology design/selection, and initial systems design.
	Requires a understanding of the information system development lifecycle, as
	well as planning and estimating experience required on complex design and
	development projects. Act as the technical focal point in defining and executing a
	project.

SME Computer Systems Engineer/Architect	
Minimum	10
Experience:	
Minimum Education:	Masters



Functional	Design, review and specify systems and technical solutions based on the
Responsibilities:	customers need. Understanding related Project Management tools and techniques
	is essential to support the planning, coordination and manage technology
	solutions deployment May functions as the most senior technical authority on a
	given project, serving as the final gate-keeper for all critical technology
	decisions. Also responsible for providing technical leadership during crucial,
	early phases of an information technology initiative, focusing particularly on
	requirements gathering, technology design/selection, and initial systems design.
	Requires a understanding of the information system development lifecycle, as
	well as planning and estimating experience required on complex design and
	development projects. Act as the technical focal point in defining and executing a
	project.

Junior Database Administrator	
Minimum	1
Experience:	
Minimum Education:	Associates
Functional	Provides logical and physical data base design and maintenance. The Database
Responsibilities:	Administrator guidance and expertise in the use of data base languages. Performs
	data analysis, database design, development, and maintenance activities, and
	implementation, aired, for databases and database conversion. Develops
	Interfaces and subroutines to access data from different computing platforms and
	operating systems. Performs data storage and access requirements. Plans and
	administers computerized databases, including database definition, structure,
	documentation, long range requirements, and operational guidelines. Ensures
	quality control and auditing of data. Establishes security controls. Works with
	users to resolve data conflicts and inappropriate data usage.

Journeyman Database Administrator	
Minimum	3
Experience:	
Minimum Education:	Bachelors
Functional	Provides logical and physical data base design and maintenance. The Database
Responsibilities:	Administrator guidance and expertise in the use of data base languages. Performs
	data analysis, database design, development, and maintenance activities, and
	implementation, aired, for databases and database conversion. Develops
	Interfaces and subroutines to access data from different computing platforms and
	operating systems. Performs data storage and access requirements. Plans and
	administers computerized databases, including database definition, structure,
	documentation, long range requirements, and operational guidelines. Ensures
	quality control and auditing of data. Establishes security controls. Works with
	users to resolve data conflicts and inappropriate data usage.

Senior Database Administrator	
Minimum	6
Experience:	
Minimum Education:	Bachelors



Functional	Provides logical and physical data base design and maintenance. The Database
Responsibilities:	Administrator guidance and expertise in the use of data base languages. Performs
	data analysis, database design, development, and maintenance activities, and
	implementation, aired, for databases and database conversion. Develops
	Interfaces and subroutines to access data from different computing platforms and
	operating systems. Performs data storage and access requirements. Plans and
	administers computerized databases, including database definition, structure,
	documentation, long range requirements, and operational guidelines. Ensures
	quality control and auditing of data. Establishes security controls. Works with
	users to resolve data conflicts and inappropriate data usage.

SME - Specialized Database Administrator	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Provides logical and physical data base design and maintenance. The Database
Responsibilities:	Administrator guidance and expertise in the use of data base languages. Performs
	data analysis, database design, development, and maintenance activities, and
	implementation, aired, for databases and database conversion. Develops
	Interfaces and subroutines to access data from different computing platforms and
	operating systems. Performs data storage and access requirements. Plans and
	administers computerized databases, including database definition, structure,
	documentation, long range requirements, and operational guidelines. Ensures
	quality control and auditing of data. Establishes security controls. Works with
	users to resolve data conflicts and inappropriate data usage.

Junior Network and Computer Systems Administrator	
Minimum	1
Experience:	
Minimum Education:	Associates
Functional	Operates and assists in the design, test, installation, implementation, and
Responsibilities:	maintenance of computer systems. Identifies, and solves problems, and handles restart/recover, additions, deletions and modifications of workstations and servers. Communicates well with end users. Understands systems configuration, hardware, and current software products. Uses their knowledge to diagnose basic problems and work with junior staff to correct them. Adept at documenting the systems operation, specifications and performance parameters, and in written and verbal communication.

Journeyman Network and Computer Systems Administrator	
Minimum	3
Experience:	
Minimum Education:	Bachelors
Functional	Operates and assists in the design, test, installation, implementation, and
Responsibilities:	maintenance of computer systems. Identifies, and solves problems, and handles
	restart/recover, additions, deletions and modifications of workstations and
	servers. Communicates well with end users. Understands systems configuration,



hardware, and current software products. Uses their knowledge to diagnose basic
problems and work with junior staff to correct them. Adept at documenting the
systems operation, specifications and performance parameters, and in written and
verbal communication.

Senior Network and Computer Systems Administrator	
Minimum	6
Experience:	
Minimum Education:	Bachelors
Functional	Operates and assists in the design, test, installation, implementation, and
Responsibilities:	maintenance of computer systems. Identifies, and solves problems, and handles restart/recover, additions, deletions and modifications of workstations and servers. Communicates well with end users. Understands systems configuration, hardware, and current software products. Uses their knowledge to diagnose basic problems and work with junior staff to correct them. Adept at documenting the systems operation, specifications and performance parameters, and in written and verbal communication.

SME - Network and Computer Systems Administrator	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Operates and assists in the design, test, installation, implementation, and
Responsibilities:	maintenance of computer systems. Identifies, and solves problems, and handles restart/recover, additions, deletions and modifications of workstations and servers. Communicates well with end users. Understands systems configuration, hardware, and current software products. Uses their knowledge to diagnose basic problems and work with junior staff to correct them. Adept at documenting the systems operation, specifications and performance parameters, and in written and verbal communication.

Junior Software Developer, Applications	
Minimum	1
Experience:	
Minimum Education:	Associates
Functional	Provides software development task in a small team environment to find creative,
Responsibilities:	innovative solutions to problems. Develop and modify computer software to satisfy customer requirements and technical direction. Run software tests and resolve bugs and inconsistencies. Write code for software patches and bug fixes. Write and continually update documentation for all programs for internal and external references.

Journeyman Software Developer, Applications	
Minimum	3
Experience:	
Minimum Education:	Bachelors



Functional	Provides software development task in a small team environment to find creative,
Responsibilities:	innovative solutions to problems. Develop and modify computer software to
	satisfy customer requirements and technical direction. Run software tests and
	resolve bugs and inconsistencies. Write code for software patches and bug fixes.
	Write and continually update documentation for all programs for internal and
	external references.

Senior Software Developer, Applications	
Minimum	6
Experience:	
Minimum Education:	Bachelors
Functional	Provides software development task in a small team environment to find creative,
Responsibilities:	innovative solutions to problems. Develop and modify computer software to satisfy customer requirements and technical direction. Run software tests and resolve bugs and inconsistencies. Write code for software patches and bug fixes. Write and continually update documentation for all programs for internal and external references.

SME Software Developer, Applications	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Provides software development task in a small team environment to find creative,
Responsibilities:	innovative solutions to problems. Develop and modify computer software to
	satisfy customer requirements and technical direction. Run software tests and
	resolve bugs and inconsistencies. Write code for software patches and bug fixes.
	Write and continually update documentation for all programs for internal and
	external references.

Junior Applications Engineer	
Minimum	2
Experience:	
Minimum Education:	Associates
Functional	Performs system engineering tasks including activities such as system planning,
Responsibilities:	analysis, design, modification, conversion, and implementation as directed and
	supervised by a functional lead. Performs highly advanced engineering activities
	in the design, integration and analysis of complex systems. Supports planning,
	scheduling, conducting and/or coordinating detailed phases of projects.

Journeyman Applications Engineer	
Minimum	4
Experience:	
Minimum Education:	Bachelors
Functional	Performs system engineering tasks including activities such as system planning,
Responsibilities:	analysis, design, modification, conversion, and implementation as directed and
	supervised by a functional lead. Performs highly advanced engineering activities



in the design, integration and analysis of complex systems. Supports planning,
scheduling, conducting and/or coordinating detailed phases of projects.

Senior Applications Engineer	
Minimum	8
Experience:	
Minimum Education:	Bachelors
Functional	Performs system engineering tasks including activities such as system planning,
Responsibilities:	analysis, design, modification, conversion, and implementation as directed and
	supervised by a functional lead. Performs highly advanced engineering activities
	in the design, integration and analysis of complex systems. Supports planning,
	scheduling, conducting and/or coordinating detailed phases of projects.

SME - Applications Engineer	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Performs system engineering tasks including activities such as system planning,
Responsibilities:	analysis, design, modification, conversion, and implementation as directed and
	supervised by a functional lead. Performs highly advanced engineering activities
	in the design, integration and analysis of complex systems. Supports planning,
	scheduling, conducting and/or coordinating detailed phases of projects.

Junior Software Quality Assurance Engineer and Tester	
Minimum	2
Experience:	
Minimum Education:	Bachelors
Functional	Develops and manages quality methodologies to ensure compliance with
Responsibilities:	standards, guidelines, and procedures as directed by a functional lead. Develops and defines major and minor characteristics of quality including metrics and scoring parameters and determines requisite quality control resources for Task Order delivery. Establishes and maintains a process for evaluating deliverables and associated documentation and/or assists in the evaluation. Conducts and/or participates in formal and informal reviews at pre-determined points throughout the life cycle.

Journeyman Software Quality Assurance Engineer and Tester	
Minimum	6
Experience:	
Minimum Education:	Bachelors
Functional	Develops and manages quality methodologies to ensure compliance with
Responsibilities:	standards, guidelines, and procedures as directed by a functional lead. Develops
	and defines major and minor characteristics of quality including metrics and
	scoring parameters and determines requisite quality control resources for Task
	Order delivery. Establishes and maintains a process for evaluating deliverables
	and associated documentation and/or assists in the evaluation. Conducts and/or



participates in formal and informal reviews at pre-determined points throughout the life cycle.

Senior Software Quality Assurance Engineer and Tester	
Minimum	10
Experience:	
Minimum Education:	Bachelors
Functional	Develops and manages quality methodologies to ensure compliance with
Responsibilities:	standards, guidelines, and procedures as directed by a functional lead. Develops and defines major and minor characteristics of quality including metrics and scoring parameters and determines requisite quality control resources for Task Order delivery. Establishes and maintains a process for evaluating deliverables and associated documentation and/or assists in the evaluation. Conducts and/or participates in formal and informal reviews at pre-determined points throughout the life cycle.

SME - Software Quality Assurance Engineer and Tester	
Minimum	10
Experience:	
Minimum Education:	Masters
Functional	Develops and manages quality methodologies to ensure compliance with
Responsibilities:	standards, guidelines, and procedures as directed by a functional lead. Develops and defines major and minor characteristics of quality including metrics and scoring parameters and determines requisite quality control resources for Task Order delivery. Establishes and maintains a process for evaluating deliverables and associated documentation and/or assists in the evaluation. Conducts and/or participates in formal and informal reviews at pre-determined points throughout the life cycle.

Junior Configuration Management	
Minimum	1
Experience:	
Minimum Education:	High School
Functional	Prepares configuration management plans and procedures as directed and
Responsibilities:	supervised by a functional lead. Responsible for configuration management
	activities including change control, status, program support library, and
	development and monitoring of equipment/system acceptance plans. Evaluates
	and selects configuration management tools and standards. Coordinate with users
	and systems development personnel on releases of both system-level software
	and applications software.

Journeyman Configuration Management	
Minimum	2
Experience:	
Minimum Education:	Associates
Functional	Prepares configuration management plans and procedures as directed and
Responsibilities:	supervised by a functional lead. Responsible for configuration management



activities including change control, status, program support library, and
development and monitoring of equipment/system acceptance plans. Evaluates
and selects configuration management tools and standards. Coordinate with users
and systems development personnel on releases of both system-level software
and applications software.

Senior Configuration Management	
Minimum	6
Experience:	
Minimum Education:	Associates
Functional	Prepares configuration management plans and procedures as directed and
Responsibilities:	supervised by a functional lead. Responsible for configuration management activities including change control, status, program support library, and development and monitoring of equipment/system acceptance plans. Evaluates and selects configuration management tools and standards. Coordinate with users and systems development personnel on releases of both system-level software and applications software.

SME - Configuration Management	
Minimum	8
Experience:	
Minimum Education:	Bachelors
Functional	Prepares configuration management plans and procedures as directed and
Responsibilities:	supervised by a functional lead. Responsible for configuration management
	activities including change control, status, program support library, and
	development and monitoring of equipment/system acceptance plans. Evaluates
	and selects configuration management tools and standards. Coordinate with users
	and systems development personnel on releases of both system-level software
	and applications software.

Junior Help Desk	
Minimum	1
Experience:	
Minimum Education:	High School
Functional	Provides user support for specified systems and software. Experience running a
Responsibilities:	variety of applications that may include: Windows, Microsoft Office and other
	tools as required. Experience communicating with customers on system
	operations and applicable level tier break/fix strategies. Must have good
	communication skills. Serves as the initial point of contact for troubleshooting
	hardware/software problems.

Journeyman Help Desk	
Minimum	5
Experience:	
Minimum Education:	Associates
Functional	Provides user support for specified systems and software. Experience running a
Responsibilities:	variety of applications that may include: Windows, Microsoft Office and other



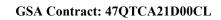
tools as required. Experience communicating with customers on system
operations and applicable level tier break/fix strategies. Must have good
communication skills. Serves as the initial point of contact for troubleshooting
hardware/software problems.

Senior Help Desk	
Minimum	9
Experience:	
Minimum Education:	Associates
Functional	Provides user support for specified systems and software. Experience running a
Responsibilities:	variety of applications that may include: Windows, Microsoft Office and other
	tools as required. Experience communicating with customers on system
	operations and applicable level tier break/fix strategies. Must have good
	communication skills. Serves as the initial point of contact for troubleshooting
	hardware/software problems.

SME Help Desk	
Minimum	10
Experience:	
Minimum Education:	Bachelors
Functional	Provides user support for specified systems and software. Experience running a
Responsibilities:	variety of applications that may include: Windows, Microsoft Office and other
	tools as required. Experience communicating with customers on system
	operations and applicable level tier break/fix strategies. Must have good
	communication skills. Serves as the initial point of contact for troubleshooting
	hardware/software problems.

Junior Subject Matter	Expert
Minimum	10
Experience:	
Minimum Education:	High School
Functional	Services performed may include, but are not limited to, providing advanced
Responsibilities:	technical knowledge and expertise for analysis of highly specialized applications and operational environment, high -level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems which would require expert-level knowledge of the subject matter for effective implementation. Analyzes actual and predictable interacting operational activities of a military, governmental or business system to obtain a quantitative, rational basis for decision making or resource allocation. Utilizes modeling and simulation and measuring techniques, mathematics, statistical methods, engineering methods, operational mathematics techniques, and other principles and laws of scientific and economic disciplines in determining solutions. Provides advice on esoteric problems which require extensive knowledge of the subject matter.

Journeyman Subject Matter Expert





Minimum	13
Experience:	
Minimum Education:	Associates
Functional	Services performed may include, but are not limited to, providing advanced
Responsibilities:	technical knowledge and expertise for analysis of highly specialized applications
_	and operational environment, high -level functional systems analysis, design,
	integration, documentation, training, and implementation advice on complex
	problems which would require expert-level knowledge of the subject matter for
	effective implementation. Analyzes actual and predictable interacting operational
	activities of a military, governmental or business system to obtain a quantitative,
	rational basis for decision making or resource allocation. Utilizes modeling and
	simulation and measuring techniques, mathematics, statistical methods,
	engineering methods, operational mathematics techniques, and other principles
	and laws of scientific and economic disciplines in determining solutions.
	Provides advice on esoteric problems which require extensive knowledge of the
	subject matter.

Senior Subject Matter I	Expert
Minimum	16
Experience:	
Minimum Education:	Associates
Functional	Services performed may include, but are not limited to, providing advanced
Responsibilities:	technical knowledge and expertise for analysis of highly specialized applications and operational environment, high -level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems which would require expert-level knowledge of the subject matter for effective implementation. Analyzes actual and predictable interacting operational activities of a military, governmental or business system to obtain a quantitative, rational basis for decision making or resource allocation. Utilizes modeling and simulation and measuring techniques, mathematics, statistical methods, engineering methods, operational mathematics techniques, and other principles and laws of scientific and economic disciplines in determining solutions. Provides advice on esoteric problems which require extensive knowledge of the subject matter.

SME -Executive	
Minimum	20
Experience:	
Minimum Education:	Bachelors
Functional	Services performed may include, but are not limited to, providing advanced
Responsibilities:	technical knowledge and expertise for analysis of highly specialized applications
	and operational environment, high -level functional systems analysis, design,
	integration, documentation, training, and implementation advice on complex
	problems which would require expert-level knowledge of the subject matter for
	effective implementation. Analyzes actual and predictable interacting operational
	activities of a military, governmental or business system to obtain a quantitative,
	rational basis for decision making or resource allocation. Utilizes modeling and



simulation and measuring techniques, mathematics, statistical methods,
engineering methods, operational mathematics techniques, and other principles
and laws of scientific and economic disciplines in determining solutions.
Provides advice on esoteric problems which require extensive knowledge of the
subject matter.

Junior Technical Write	r
Minimum	1
Experience:	
Minimum Education:	High School
Functional	Responsible for creating technical documents and manuals, explaining complex
Responsibilities:	information clearly and concisely, and working with scientific staff to ensure
	product descriptions accuracy. Requires the ability to plan, develop, organize,
	write and edit operational procedures and manuals. Produce electronic
	documentation in addition to hard copy manuals. Maintains a comprehensive
	library of technical terminology and documentation Analyze documents to
	maintain continuity of style of content. Manages updates and revisions to
	technical literature and programmatic deliverables.

Journeyman Technical	Writer
Minimum	5
Experience:	
Minimum Education:	Associates
Functional	Responsible for creating technical documents and manuals, explaining complex
Responsibilities:	information clearly and concisely, and working with scientific staff to ensure
	product descriptions accuracy. Requires the ability to plan, develop, organize,
	write and edit operational procedures and manuals. Produce electronic
	documentation in addition to hard copy manuals. Maintains a comprehensive
	library of technical terminology and documentation Analyze documents to
	maintain continuity of style of content. Manages updates and revisions to
	technical literature and programmatic deliverables.

Senior Technical Write	r
Minimum	9
Experience:	
Minimum Education:	Associates
Functional	Responsible for creating technical documents and manuals, explaining complex
Responsibilities:	information clearly and concisely, and working with scientific staff to ensure
	product descriptions accuracy. Requires the ability to plan, develop, organize,
	write and edit operational procedures and manuals. Produce electronic
	documentation in addition to hard copy manuals. Maintains a comprehensive
	library of technical terminology and documentation Analyze documents to
	maintain continuity of style of content. Manages updates and revisions to
	technical literature and programmatic deliverables.

SME Technical Writer



Minimum	10
Experience:	
Minimum Education:	Bachelors
Functional	Responsible for creating technical documents and manuals, explaining complex
Responsibilities:	information clearly and concisely, and working with scientific staff to ensure product descriptions accuracy. Requires the ability to plan, develop, organize, write and edit operational procedures and manuals. Produce electronic documentation in addition to hard copy manuals. Maintains a comprehensive library of technical terminology and documentation Analyze documents to maintain continuity of style of content. Manages updates and revisions to technical literature and programmatic deliverables.



GSA Approved Labor Rates SINs 54151 & 54151S

Labor Category	7/21/2021 – 7/20/2022	7/21/2022 – 7/20/2023	7/21/2023 – 7/20/2024	7/21/2024 – 7/20/2025	7/21/2025 – 7/20/2026
SME - Outreach and Facilitator	\$184.14	\$187.82	\$191.58	\$195.41	\$199.32
Outreach and Facilitator	\$162.48	\$165.73	\$169.04	\$172.42	\$175.87
SME - Executive Coaching	\$275.06	\$280.56	\$286.18	\$291.90	\$297.74
Executive Coaching	\$184.14	\$187.82	\$191.58	\$195.41	\$199.32
Coach	\$151.64	\$154.68	\$157.77	\$160.92	\$164.14
Junior Information Technology Program/Project Manager	\$124.57	\$127.06	\$129.60	\$132.19	\$134.84
Journeyman Information Technology Program/Project Manager	\$137.54	\$140.29	\$143.10	\$145.96	\$148.88
Senior Information Technology Program/Project Manager	\$185.31	\$189.02	\$192.80	\$196.65	\$200.59
SME - Information Technology Program/Project Manager	\$228.63	\$233.20	\$237.87	\$242.63	\$247.48
Junior Management Analyst	\$90.99	\$92.81	\$94.67	\$96.56	\$98.49
Journeyman Management Analyst	\$112.65	\$114.90	\$117.20	\$119.54	\$121.93
Senior Management Analyst	\$160.31	\$163.51	\$166.78	\$170.12	\$173.52
SME Management Analyst	\$218.80	\$223.18	\$227.64	\$232.20	\$236.84
Junior Computer Network Architect	\$95.32	\$97.22	\$99.17	\$101.15	\$103.18
Journeyman Computer Network Architect	\$127.81	\$130.37	\$132.98	\$135.64	\$138.35
Senior Computer Network Architect	\$155.98	\$159.10	\$162.28	\$165.53	\$168.84
SME Computer Network Architect	\$173.31	\$176.77	\$180.31	\$183.92	\$187.59
Junior Computer Network Support Specialist	\$68.31	\$69.67	\$71.07	\$72.49	\$73.94
Journeyman Computer Network Support Specialist	\$91.27	\$93.09	\$94.95	\$96.85	\$98.79
Senior Computer Network Support Specialist	\$119.15	\$121.53	\$123.96	\$126.44	\$128.97
SME Computer Network Support Specialist	\$140.81	\$143.63	\$146.50	\$149.43	\$152.42



Labor Category	7/21/2021 – 7/20/2022	7/21/2022 – 7/20/2023	7/21/2023 – 7/20/2024	7/21/2024 – 7/20/2025	7/21/2025 – 7/20/2026
Junior Computer Systems Specialist	\$80.15	\$81.76	\$83.39	\$85.06	\$86.76
Journeyman Computer Systems Specialist	\$103.98	\$106.06	\$108.18	\$110.35	\$112.55
Senior Computer Systems Specialist	\$129.91	\$132.51	\$135.16	\$137.86	\$140.62
SME Computer Systems Specialist	\$151.62	\$154.66	\$157.75	\$160.90	\$164.12
Junior Systems Engineer/Architect	\$106.15	\$108.27	\$110.44	\$112.64	\$114.90
Journeyman Computer Systems Engineer/Architect	\$129.98	\$132.58	\$135.23	\$137.93	\$140.69
Senior Systems Engineer/Architect	\$173.31	\$176.77	\$180.31	\$183.92	\$187.59
SME Computer Systems Engineer/Architect	\$240.46	\$245.27	\$250.17	\$255.18	\$260.28
Junior Database Administrator	\$88.82	\$90.59	\$92.41	\$94.25	\$96.14
Journeyman Database Administrator	\$103.98	\$106.06	\$108.18	\$110.35	\$112.55
Senior Database Administrator	\$145.14	\$148.04	\$151.01	\$154.03	\$157.11
SME - Specialized Database Administrator	\$173.31	\$176.77	\$180.31	\$183.92	\$187.59
Junior Network and Computer Systems Administrator	\$84.25	\$85.94	\$87.66	\$89.41	\$91.20
Journeyman Network and Computer Systems Administrator	\$112.65	\$114.90	\$117.20	\$119.54	\$121.93
Senior Network and Computer Systems Administrator	\$140.81	\$143.63	\$146.50	\$149.43	\$152.42
SME - Network and Computer Systems Administrator	\$166.81	\$170.14	\$173.55	\$177.02	\$180.56
Junior Software Developer, Applications	\$88.82	\$90.59	\$92.41	\$94.25	\$96.14
Journeyman Software Developer, Applications	\$114.68	\$116.98	\$119.32	\$121.70	\$124.14
Senior Software Developer, Applications	\$154.48	\$157.57	\$160.73	\$163.94	\$167.22
SME Software Developer, Applications	\$176.55	\$180.08	\$183.69	\$187.36	\$191.11
Junior Applications Engineer	\$103.98	\$106.06	\$108.18	\$110.35	\$112.55
Journeyman Applications Engineer	\$119.78	\$122.18	\$124.62	\$127.11	\$129.65
Senior Applications Engineer	\$192.70	\$196.55	\$200.49	\$204.49	\$208.58



Labor Category	7/21/2021 – 7/20/2022	7/21/2022 – 7/20/2023	7/21/2023 – 7/20/2024	7/21/2024 – 7/20/2025	7/21/2025 – 7/20/2026
SME - Applications Engineer	\$229.14	\$233.72	\$238.39	\$243.16	\$248.02
Junior Software Quality Assurance Engineer and Tester	\$86.65	\$88.39	\$90.15	\$91.96	\$93.80
Journeyman Software Quality Assurance Engineer and Tester	\$112.65	\$114.90	\$117.20	\$119.54	\$121.93
Senior Software Quality Assurance Engineer and Tester	\$123.48	\$125.95	\$128.47	\$131.04	\$133.66
SME - Software Quality Assurance Engineer and Tester	\$155.98	\$159.10	\$162.28	\$165.53	\$168.84
Junior Configuration Management	\$90.99	\$92.81	\$94.67	\$96.56	\$98.49
Journeyman Configuration Management	\$108.32	\$110.49	\$112.70	\$114.95	\$117.25
Senior Configuration Management	\$136.48	\$139.21	\$141.99	\$144.83	\$147.73
SME - Configuration Management	\$162.48	\$165.73	\$169.04	\$172.42	\$175.87
Junior Help Desk	\$75.83	\$77.34	\$78.89	\$80.47	\$82.08
Journeyman help desk	\$97.48	\$99.43	\$101.42	\$103.45	\$105.52
Senior Help Desk	\$134.31	\$137.00	\$139.74	\$142.53	\$145.38
SME Help Desk	\$173.31	\$176.77	\$180.31	\$183.92	\$187.59
Junior Subject Matter Expert	\$165.84	\$169.15	\$172.54	\$175.99	\$179.51
Journeyman Subject Matter Expert	\$214.45	\$218.74	\$223.11	\$227.57	\$232.13
Senior Subject Matter Expert	\$249.67	\$254.67	\$259.76	\$264.96	\$270.26
SME -Executive	\$313.04	\$319.30	\$325.69	\$332.20	\$338.84
Junior Technical Writer	\$86.65	\$88.39	\$90.15	\$91.96	\$93.80
Journeyman Technical Writer	\$106.24	\$108.36	\$110.53	\$112.74	\$115.00
Senior Technical Writer	\$116.98	\$119.32	\$121.71	\$124.14	\$126.63
SME Technical Writer	\$129.98	\$132.58	\$135.23	\$137.93	\$140.69

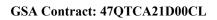


Labor Category Descriptions SIN 541611

JUNIOR STRATEGIC S	SUPPORT PRACTITIONER		
Minimum Experience:	3		
Minimum Education:	Masters		
Functional	Experienced in strategic consulting: enterprise strategy development, future scenario		
Responsibilities:	analysis, policy analysis, customer/stakeholder insight and strategy development,		
	innovation strategy, and organization strategy and design, and performance		
	measurement. Experienced in facilitation, oral and written communication, and		
	specific tools such as Microsoft. Office products to support projects with		
	organizational level impact. Responsibilities: Responsible for developing and		
	maintaining project schedules, budgets, and client interaction. Ensures deliverables		
	are presented to clients in a timely manner. Supervises day-to-day operations of		
	project team. Reviews deliverables for quality. Leads large and/or complex teams.		
	Develops and manages analysis plans. Communicates recommendation to clients,		
	builds alignment, and manages client relationships.		

JOURNEYMAN STRATEGIC SUPPORT PRACTITIONER	
Minimum Experience:	5
Minimum Education:	Masters
Functional	Experienced in strategic consulting: enterprise strategy development, future scenario
Responsibilities:	analysis, policy analysis, customer/stakeholder insight and strategy development,
	innovation strategy, and organization strategy and design, and performance
	measurement. Experienced in facilitation, oral and written communication, and
	specific tools such as Microsoft. Office products to support projects with
	organizational level impact. Responsibilities: Responsible for developing and
	maintaining project schedules, budgets, and client interaction. Ensures deliverables
	are presented to clients in a timely manner. Supervises day-to-day operations of
	project team. Reviews deliverables for quality. Leads large and/or complex teams.
	Develops and manages analysis plans. Communicates recommendation to clients,
	builds alignment, and manages client relationships.

SENIOR STRATEGIC SUPPORT PRACTITIONER	
Minimum Experience:	7
Minimum Education:	Masters
Functional	Experienced in strategic consulting: enterprise strategy development, future scenario
Responsibilities:	analysis, policy analysis, customer/stakeholder insight and strategy development, innovation strategy, and organization strategy and design, and performance measurement. Experienced in facilitation, oral and written communication, and specific tools such as Microsoft. Office products to support projects with organizational level impact. Responsibilities: Responsible for developing and maintaining project schedules, budgets, and client interaction. Ensures deliverables are presented to clients in a timely manner. Supervises day-to-day operations of project team. Reviews deliverables for quality. Leads large and/or complex teams. Develops and manages analysis plans. Communicates recommendation to clients, builds alignment, and manages client relationships.





JUNIOR STRATEGIC SUPPORT MANAGEMENT	
Minimum Experience:	9
Minimum Education:	Masters
Functional	Significant experience in strategic consulting: enterprise strategy development,
Responsibilities:	future scenario analysis, policy analysis, customer/stakeholder insight and strategy
	development, innovation strategy, and organization strategy and design, and
	performance measurement. Experienced in facilitation, presentation delivery, and
	coaching to impact organizational level change Responsibilities: Manages multitask
	projects of high complexity. Manages engagement scope, budget, quality, and
	timeline. Leads integrated team of multi-disciplinary professionals, with multiple
	concurrent deliverables and tasks. Presents findings to executive-level clients.
	Manages relationships with executive-level clients, ensuring alignment of scope and
	work product with client objectives. Facilitates client management teams through
	change processes and delivers presentations.

JOURNEYMAN STRATEGIC SUPPORT MANAGEMENT	
Minimum Experience:	10
Minimum Education:	Masters
Functional	Significant experience in strategic consulting: enterprise strategy development,
Responsibilities:	future scenario analysis, policy analysis, customer/stakeholder insight and strategy
	development, innovation strategy, and organization strategy and design, and
	performance measurement. Experienced in facilitation, presentation delivery, and
	coaching to impact organizational level change Responsibilities: Manages multitask
	projects of high complexity. Manages engagement scope, budget, quality, and
	timeline. Leads integrated team of multi-disciplinary professionals, with multiple
	concurrent deliverables and tasks. Presents findings to executive-level clients.
	Manages relationships with executive-level clients, ensuring alignment of scope and
	work product with client objectives. Facilitates client management teams through
	change processes and delivers presentations.

SENIOR STRATEGIC SUPPORT MANAGEMENT	
Minimum Experience:	10
Minimum Education:	Masters
Functional	Significant experience in strategic consulting: enterprise strategy development,
Responsibilities:	future scenario analysis, policy analysis, customer/stakeholder insight and strategy
	development, innovation strategy, and organization strategy and design, and
	performance measurement. Experienced in facilitation, presentation delivery, and
	coaching to impact organizational level change Responsibilities: Manages multitask
	projects of high complexity. Manages engagement scope, budget, quality, and
	timeline. Leads integrated team of multi-disciplinary professionals, with multiple
	concurrent deliverables and tasks. Presents findings to executive-level clients.
	Manages relationships with executive-level clients, ensuring alignment of scope and
	work product with client objectives. Facilitates client management teams through
	change processes and delivers presentations.

JUNIOR STRATEGIC SUPPORT EXECUTIVE	
Minimum Experience:	12
Minimum Education:	Masters



Functional
Responsibilities:

Experts in strategic consulting: enterprise strategy development, future scenario analysis, policy analysis, customer/stakeholder insight and strategy development, innovation strategy, and organization strategy and design, and performance measurement. Experienced in facilitation, presentation delivery, and coaching to impact organizational level change. Advises executive-level clients on problem definition and solution design Responsibilities: Leverages internal and external alliances and deep executive advice to address the most strategic. client challenges and requirements and to deliver increased value throughout the engagement. Translates strategy into an efficient and effective portfolio of programs and projects that will meet an organization's strategic objectives. Provides contract and engagement oversight, including managing budget, risk, quality, and personnel. Manages senior-most client relationships and guides senior client leaders through program change.

JOURNEYMAN STRATEGIC SUPPORT EXECUTIVE	
Minimum Experience:	13
Minimum Education:	Masters
Functional	Experts in strategic consulting: enterprise strategy development, future scenario
Responsibilities:	analysis, policy analysis, customer/stakeholder insight and strategy development,
	innovation strategy, and organization strategy and design, and performance measurement. Experienced in facilitation, presentation delivery, and coaching to impact organizational level change. Advises executive-level clients on problem definition and solution design Responsibilities: Leverages internal and external alliances and deep executive advice to address the most strategic. client challenges and requirements and to deliver increased value throughout the engagement. Translates strategy into an efficient and effective portfolio of programs and projects that will meet an organization's strategic objectives. Provides contract and engagement oversight, including managing budget, risk, quality, and personnel. Manages senior-most client relationships and guides senior client leaders through program change.

SENIOR STRATEGIC SUPPORT EXECUTIVE	
Minimum Experience:	14
Minimum Education:	Masters
Functional	Experts in strategic consulting: enterprise strategy development, future scenario
Responsibilities:	analysis, policy analysis, customer/stakeholder insight and strategy development,
	innovation strategy, and organization strategy and design, and performance measurement. Experienced in facilitation, presentation delivery, and coaching to impact organizational level change. Advises executive-level clients on problem definition and solution design Responsibilities: Leverages internal and external alliances and deep executive advice to address the most strategic. client challenges and requirements and to deliver increased value throughout the engagement. Translates strategy into an efficient and effective portfolio of programs and projects that will meet an organization's strategic objectives. Provides contract and engagement oversight, including managing budget, risk, quality, and personnel. Manages senior-most client relationships and guides senior client leaders through program change.

JUNIOR CONSULTANT STAFF





Minimum Experience:	0
Minimum Education:	Bachelors
Functional	The Consulting Staff has responsibility for regular customer engagement, on-site
Responsibilities:	quality control, creation, and review of working papers and findings, adherence to
_	applicable standards, report review. The staff develops and implements the overall
	engagement. Uses industry standard tools to develop solutions and engagements that
	meet the customers' needs and demands.

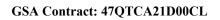
JOURNEYMAN CONSULTANT STAFF	
Minimum Experience:	2
Minimum Education:	Bachelors
Functional	The Consulting Staff has responsibility for regular customer engagement, on-site
Responsibilities:	quality control, creation, and review of working papers and findings, adherence to
	applicable standards, report review. The staff develops and implements the overall
	engagement. Uses industry standard tools to develop solutions and engagements that
	meet the customers' needs and demands.

SENIOR CONSULTANT STAFF	
Minimum Experience:	4
Minimum Education:	Bachelors
Functional	The Consulting Staff has responsibility for regular customer engagement, on-site
Responsibilities:	quality control, creation, and review of working papers and findings, adherence to
	applicable standards, report review. The staff develops and implements the overall
	engagement. Uses industry standard tools to develop solutions and engagements that
	meet the customers' needs and demands.

JUNIOR CONSULTANT MANAGER	
Minimum Experience:	6
Minimum Education:	Bachelors
Functional	The Consulting Senior Manager has responsibility for the supervision of the
Responsibilities:	engagement team, on-site quality control, review and approval of working papers
	and findings, adherence to applicable standards, report review. The Consulting
	Senior Manager assists the Management Executive in the development of the overall
	engagement approach. Uses industry standard tools to develop solutions and
	engagements that meet the customers needs and demands.

JOURNEYMAN CONSULTANT MANAGER	
Minimum Experience:	7
Minimum Education:	Bachelors
Functional	The Consulting Senior Manager has responsibility for the supervision of the
Responsibilities:	engagement team, on-site quality control, review and approval of working papers and findings, adherence to applicable standards, report review. The Consulting Senior Manager assists the Management Executive in the development of the overall engagement approach. Uses industry standard tools to develop solutions and engagements that meet the customers needs and demands.

SENIOR CONSULTANT MANAGER	
Minimum Experience:	8
Minimum Education:	Bachelors





Functional	The Consulting Senior Manager has responsibility for the supervision of the
Responsibilities:	engagement team, on-site quality control, review and approval of working papers
	and findings, adherence to applicable standards, report review. The Consulting
	Senior Manager assists the Management Executive in the development of the overall
	engagement approach. Uses industry standard tools to develop solutions and
	engagements that meet the customers needs and demands.

JUNIOR CONSULTANT MANAGEMENT EXECUTIVE	
Minimum Experience:	10
Minimum Education:	Bachelors
Functional	The Consulting Management Executive provides expert advice, assistance, guidance,
Responsibilities:	and counseling in the engagement's support of the agencies' management,
	organizational, engineering and business improvement efforts. The Consulting
	Management Executive heads the engagement team and is responsible for all
	assurance and specialized services provided on an engagement and for ensuring that
	such services comply with the Firm's Client Service Standards, applicable
	professional standards, and the Firm's overall objective of professional excellence.
	The Consulting Management Executive determines the nature, timing, and extent of
	procedures and have the final authority in the conduct of engagements and full
	responsibility for the work performed.

JOURNEYMAN CONSULTANT MANAGEMENT EXECUTIVE	
Minimum Experience:	11
Minimum Education:	Bachelors
Functional	The Consulting Management Executive provides expert advice, assistance, guidance,
Responsibilities:	and counseling in the engagement's support of the agencies' management,
	organizational, engineering and business improvement efforts. The Consulting
	Management Executive heads the engagement team and is responsible for all
	assurance and specialized services provided on an engagement and for ensuring that
	such services comply with the Firm's Client Service Standards, applicable
	professional standards, and the Firm's overall objective of professional excellence.
	The Consulting Management Executive determines the nature, timing, and extent of
	procedures and have the final authority in the conduct of engagements and full
	responsibility for the work performed.

SENIOR CONSULTANT MANAGEMENT EXECUTIVE	
Minimum Experience:	12
Minimum Education:	Bachelors
Functional	The Consulting Management Executive provides expert advice, assistance, guidance,
Responsibilities:	and counseling in the engagement's support of the agencies' management,
	organizational, engineering and business improvement efforts. The Consulting
	Management Executive heads the engagement team and is responsible for all
	assurance and specialized services provided on an engagement and for ensuring that
	such services comply with the Firm's Client Service Standards, applicable
	professional standards, and the Firm's overall objective of professional excellence.
	The Consulting Management Executive determines the nature, timing, and extent of
	procedures and have the final authority in the conduct of engagements and full
	responsibility for the work performed.





JUNIOR FACILITATOR	
Minimum Experience:	0
Minimum Education:	Bachelors
Functional	Junior Facilitators provide guidance and facilitation based on a training and
Responsibilities:	education with, interpersonal, communication and client management skills on
	systems development, functional and data requirements analysis, systems analysis and design, design, workshop and focus group facilitation, and documentation preparation as needed. They use hands-on experience in life-cycle methodologies, hardware, and other relevant industry knowledge. Tasks includes, but is not limited to, workshop and focus group facilitation, training, methodology development and evaluation, designs, identification of requirements and process across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices.

JOURNEYMAN FACIL	JOURNEYMAN FACILITATOR	
Minimum Experience:	4	
Minimum Education:	Bachelors	
Functional	Journeyman Facilitators provide guidance and facilitation based on a progressive	
Responsibilities:	range of experience with, interpersonal, communication and client management	
	skills on systems development, functional and data requirements analysis, systems	
	analysis and design, design, workshop and focus group facilitation, and	
	documentation preparation as needed. They use hands-on experience in life-cycle	
	methodologies, hardware, and other relevant industry knowledge. Tasks includes, but	
	is not limited to, workshop and focus group facilitation, training, methodology	
	development and evaluation, designs, identification of requirements and process	
	across all phases, identifying best practices, change management, business	
	management techniques, organizational development, activity and data modeling, or	
	information system development methods and practices.	

SENIOR FACILITATOR	
Minimum Experience:	6
Minimum Education:	Bachelors
Functional	Senior Facilitators provide guidance and facilitation based on a broad range of
Responsibilities:	experience with, interpersonal, communication and client management skills on
	systems development, functional and data requirements analysis, systems analysis
	and design, design, workshop and focus group facilitation, and documentation
	preparation as needed. They use hands-on experience in life-cycle methodologies,
	hardware, and other relevant industry knowledge. Tasks includes, but is not limited
	to, workshop and focus group facilitation, training, methodology development and
	evaluation, designs, identification of requirements and process across all phases,
	identifying best practices, change management, business management techniques,
	organizational development, activity and data modeling, or information system
	development methods and practices.

MASTER FACILITATOR	
Minimum Experience:	8
Minimum Education:	Masters





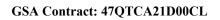
Functional	Master Facilitators provide guidance and facilitation based on significant experience
Responsibilities:	with, interpersonal, communication and client management skills on systems
	development, functional and data requirements analysis, systems analysis and
	design, design, workshop and focus group facilitation, and documentation
	preparation as needed. They use hands-on experience in life-cycle methodologies,
	hardware, and other relevant industry knowledge. Tasks includes, but is not limited
	to, workshop and focus group facilitation, training, methodology development and
	evaluation, designs, identification of requirements and process across all phases,
	identifying best practices, change management, business management techniques,
	organizational development, activity and data modeling, or information system
	development methods and practices.

JUNIOR RISK PROJECT SUPPORT	
Minimum Experience:	0
Minimum Education:	Bachelors
Functional	The Risk Project Support provides advisory and managerial direction on client
Responsibilities:	engagements in the following risk service areas at a project level and perspective:
	Governance, Regulatory & Risk Strategies, Security & Privacy, Finance &
	Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

JOURNEYMAN RISK PROJECT SUPPORT	
Minimum Experience:	2
Minimum Education:	Bachelors
Functional	The Risk Project Support provides advisory and managerial direction on client
Responsibilities:	engagements in the following risk service areas at a project level and perspective:
	Governance, Regulatory & Risk Strategies, Security & Privacy, Finance &
	Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

SENIOR RISK PROJECT SUPPORT	
Minimum Experience:	4
Minimum Education:	Bachelors
Functional	The Risk Project Support provides advisory and managerial direction on client
Responsibilities:	engagements in the following risk service areas at a project level and perspective:
	Governance, Regulatory & Risk Strategies, Security & Privacy, Finance &
	Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

JUNIOR RISK MANAGEMENT LEAD	
Minimum Experience:	6
Minimum Education:	Bachelors





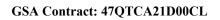
Functional	The Senior Risk Manager provides advisory and managerial direction on client
Responsibilities:	engagements in the following risk service areas at a senior level and perspective:
	Governance, Regulatory & Risk Strategies, Security & Privacy, Finance &
	Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

JOURNEYMAN RISK MANAGEMENT LEAD	
Minimum Experience:	7
Minimum Education:	Bachelors
Functional	The Senior Risk Manager provides advisory and managerial direction on client
Responsibilities:	engagements in the following risk service areas at a senior level and perspective:
	Governance, Regulatory & Risk Strategies, Security & Privacy, Finance &
	Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

SENIOR RISK MANAGEMENT LEAD	
Minimum Experience:	8
Minimum Education:	Bachelors
Functional	The Senior Risk Manager provides advisory and managerial direction on client
Responsibilities:	engagements in the following risk service areas at a senior level and perspective:
	Governance, Regulatory & Risk Strategies, Security & Privacy, Finance &
	Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

JUNIOR RISK MANAGEMENT PRINCIPAL	
Minimum Experience:	10
Minimum Education:	Bachelors
Functional	The Risk Management Executive provides advisory and managerial direction on
Responsibilities:	client engagements in the following risk service areas at an executive level and
	perspective: Governance, Regulatory & Risk Strategies, Security & Privacy, Finance
	& Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

JOURNEYMAN RISK MANAGEMENT PRINCIPAL	
Minimum Experience:	11
Minimum Education:	Bachelors
Functional	The Risk Management Executive provides advisory and managerial direction on
Responsibilities:	client engagements in the following risk service areas at an executive level and
	perspective: Governance, Regulatory & Risk Strategies, Security & Privacy, Finance
	& Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the





engagement. This risk manager reviews operations, transitions, project status and
shares results and change recommendations during the engagement.

SENIOR RISK MANAGEMENT PRINCIPAL	
Minimum Experience:	12
Minimum Education:	Bachelors
Functional	The Risk Management Executive provides advisory and managerial direction on
Responsibilities:	client engagements in the following risk service areas at an executive level and
	perspective: Governance, Regulatory & Risk Strategies, Security & Privacy, Finance
	& Operations Risk Transformation and Financial Transformation. They meet quality
	control standards and deliver industry insight and area experience on the
	engagement. This risk manager reviews operations, transitions, project status and
	shares results and change recommendations during the engagement.

JUNIOR PROJECT SUPPORT	
Minimum Experience:	
Minimum Education:	Bachelors
Functional	Responsible for providing quality deliverables and/or analytical project support and
Responsibilities:	reporting for assigned consulting engagements at the project level. Provides
	analytical support to project team. Analyzes, interprets, extrapolates projects and
	model data to reach conclusions. Prepares written reports with text, charts, and
	spreadsheets for internal presentation and for inclusion in reports for clients.
	Participates in client meetings and begins to take lead role for select actions. Serves
	as Staff/Team member on projects related to an area of relevant expertise such as
	resources and facilities management, database planning and design, systems analysis
	and design, network services, programming, conversion and implementation support,
	network services project management, data/records management, or a related field.

JOURNEYMAN PROJECT SUPPORT							
Minimum Experience:	2						
Minimum Education:	Bachelors						
Functional	Responsible for providing quality deliverables and/or analytical project support and						
Responsibilities:	reporting for assigned consulting engagements at the project level. Provides						
	analytical support to project team. Analyzes, interprets, extrapolates projects and						
	model data to reach conclusions. Prepares written reports with text, charts, and						
	spreadsheets for internal presentation and for inclusion in reports for clients.						
	Participates in client meetings and begins to take lead role for select actions. Serves						
	as Staff/Team member on projects related to an area of relevant expertise such as						
	resources and facilities management, database planning and design, systems analysis						
	and design, network services, programming, conversion and implementation support,						
	network services project management, data/records management, or a related field.						

SENIOR PROJECT SUPPORT					
Minimum Experience:	4				
Minimum Education:	Bachelors				
Functional	Responsible for providing quality deliverables and/or analytical project support and				
Responsibilities:	reporting for assigned consulting engagements at the project level. Provides				
	analytical support to project team. Analyzes, interprets, extrapolates projects and				
	model data to reach conclusions. Prepares written reports with text, charts, and				





spreadsheets for internal presentation and for inclusion in reports for clients.
Participates in client meetings and begins to take lead role for select actions. Serves
as Staff/Team member on projects related to an area of relevant expertise such as
resources and facilities management, database planning and design, systems analysis
and design, network services, programming, conversion and implementation support,
network services project management, data/records management, or a related field.

JUNIOR SUPPORT TA	SK MANAGER						
Minimum Experience:	6						
Minimum Education:	Bachelors						
Functional	Responsible for providing quality deliverables and/or analytical program/office level						
Responsibilities:	support and reporting for assigned consulting engagements at the project level.						
	Provides analytical support to project team. Analyzes, interprets, extrapolates						
	projects and model data to reach conclusions. Prepares written reports with text,						
	charts, and spreadsheets for internal presentation and for inclusion in reports for						
	clients. Participates in client meetings and begins to take lead role for select actions.						
	Serves as Staff/Team member on projects related to an area of relevant expertise						
	such as resources and facilities management, database planning and design, systems						
	analysis and design, network services, programming, conversion and implementation						
	support, network services project management, data/records management, or a						
	related field.						

JOURNEYMAN SUPPORT TASK MANAGER							
Minimum Experience:	7						
Minimum Education:	Bachelors						
Functional	Responsible for providing quality deliverables and/or analytical program/office level						
Responsibilities:	support and reporting for assigned consulting engagements at the project level.						
	Provides analytical support to project team. Analyzes, interprets, extrapolates						
	projects and model data to reach conclusions. Prepares written reports with text,						
	charts, and spreadsheets for internal presentation and for inclusion in reports for						
	clients. Participates in client meetings and begins to take lead role for select actions.						
	Serves as Staff/Team member on projects related to an area of relevant expertise						
	such as resources and facilities management, database planning and design, systems						
	analysis and design, network services, programming, conversion and implementation						
	support, network services project management, data/records management, or a						
	related field.						

SENIOR SUPPORT TASK MANAGER							
Minimum Experience:	8						
Minimum Education:	Bachelors						
Functional	Responsible for providing quality deliverables and/or analytical program/office level						
Responsibilities:	support and reporting for assigned consulting engagements at the project level.						
	Provides analytical support to project team. Analyzes, interprets, extrapolates						
	projects and model data to reach conclusions. Prepares written reports with text,						
	charts, and spreadsheets for internal presentation and for inclusion in reports for						
	clients. Participates in client meetings and begins to take lead role for select actions.						
	Serves as Staff/Team member on projects related to an area of relevant expertise						
	such as resources and facilities management, database planning and design, systems						
	analysis and design, network services, programming, conversion and implementation						



	support, network services project management, data/records management, or a related field.
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JUNIOR SUPPORT EX	ECUTIVE						
Minimum Experience:	10						
Minimum Education:	Bachelors						
Functional	Responsible for providing quality deliverables and/or analytical executive level						
Responsibilities:	support and reporting for assigned consulting engagements at the project level.						
	Provides analytical support to project team. Analyzes, interprets, extrapolates						
	projects and model data to reach conclusions. Prepares written reports with text,						
	charts, and spreadsheets for internal presentation and for inclusion in reports for						
	clients. Participates in client meetings and begins to take lead role for select actions.						
	Serves as an executive Staff/Team member on projects related to an area of relevant						
	expertise such as resources and facilities management, database planning and design,						
	systems analysis and design, network services, programming, conversion and						
	implementation support, network services project management, data/records						
	management, or a related field.						

JUNIOR SUPPORT EX	ECUTIVE						
Minimum Experience:	11						
Minimum Education:	Bachelors						
Functional	Responsible for providing quality deliverables and/or analytical executive level						
Responsibilities:	support and reporting for assigned consulting engagements at the project level.						
	Provides analytical support to project team. Analyzes, interprets, extrapolates						
	projects and model data to reach conclusions. Prepares written reports with text,						
	charts, and spreadsheets for internal presentation and for inclusion in reports for						
	clients. Participates in client meetings and begins to take lead role for select actions.						
	Serves as an executive Staff/Team member on projects related to an area of relevant						
	expertise such as resources and facilities management, database planning and design,						
	systems analysis and design, network services, programming, conversion and						
	implementation support, network services project management, data/records						
	management, or a related field.						

SENIOR SUPPORT EXECUTIVE						
Minimum Experience:	12					
Minimum Education:	Bachelors					
Functional	Responsible for providing quality deliverables and/or analytical executive level					
Responsibilities:	support and reporting for assigned consulting engagements at the project level.					
	Provides analytical support to project team. Analyzes, interprets, extrapolates					
	projects and model data to reach conclusions. Prepares written reports with text,					
	charts, and spreadsheets for internal presentation and for inclusion in reports for					
	clients. Participates in client meetings and begins to take lead role for select action					
	Serves as an executive Staff/Team member on projects related to an area of relevant					
	expertise such as resources and facilities management, database planning and design,					
	systems analysis and design, network services, programming, conversion and					
	implementation support, network services project management, data/records					
	management, or a related field.					



GSA Approved Labor Rates SINs 541611

Labor Category	7/21/2021 – 7/20/2022	7/21/2022 – 7/20/2023	7/21/2023 — 7/20/2024	7/21/2024 — 7/20/2025	7/21/2025 – 7/20/2026
Junior Strategic Support Practitioner	\$182.48	\$186.13	\$189.85	\$193.65	\$197.52
Journeyman Strategic Support Practitioner	\$186.77	\$190.51	\$194.32	\$198.21	\$202.17
Senior Strategic Support Practitioner	\$193.35	\$197.21	\$201.16	\$205.18	\$209.28
Junior Strategic Support Management	\$263.96	\$269.24	\$274.63	\$280.12	\$285.72
Journeyman Strategic Support Management	\$311.68	\$317.91	\$324.27	\$330.76	\$337.37
Senior Strategic Support Management	\$325.23	\$331.73	\$338.36	\$345.13	\$352.03
Junior Strategic Support Executive	\$342.36	\$349.21	\$356.19	\$363.32	\$370.58
Journeyman Strategic Support Executive	\$369.56	\$376.95	\$384.49	\$392.18	\$400.02
Senior Strategic Support Executive	\$378.48	\$386.05	\$393.77	\$401.64	\$409.68
Junior Consultant Staff	\$160.11	\$163.31	\$166.58	\$169.91	\$173.31
Journeyman Consultant Staff	\$176.89	\$180.43	\$184.04	\$187.72	\$191.47
Senior Consultant Staff	\$194.28	\$198.17	\$202.13	\$206.17	\$210.30
Junior Consultant Manager	\$214.68	\$218.97	\$223.35	\$227.82	\$232.37
Journeyman Consultant Manager	\$255.29	\$260.40	\$265.61	\$270.92	\$276.34
Senior Consultant Manager	\$264.44	\$269.73	\$275.13	\$280.63	\$286.24
Junior Consultant Management Executive	\$267.65	\$273.00	\$278.46	\$284.03	\$289.71
Journeyman Consultant Management Executive	\$278.01	\$283.57	\$289.25	\$295.03	\$300.93
Senior Consultant Management Executive	\$305.84	\$311.96	\$318.20	\$324.56	\$331.05
Junior Facilitator	\$123.34	\$125.80	\$128.32	\$130.89	\$133.50
Journeyman Facilitator	\$130.16	\$132.76	\$135.42	\$138.13	\$140.89
Senior Facilitator	\$199.16	\$203.14	\$207.21	\$211.35	\$215.58
Master Facilitator	\$230.22	\$234.83	\$239.52	\$244.31	\$249.20



Labor Category	7/21/2021 – 7/20/2022	7/21/2022 – 7/20/2023	7/21/2023 – 7/20/2024	7/21/2024 – 7/20/2025	7/21/2025 – 7/20/2026
Junior Risk Project Support	\$151.34	\$154.37	\$157.45	\$160.60	\$163.82
Journeyman Risk Project Support	\$176.29	\$179.81	\$183.41	\$187.08	\$190.82
Senior Risk Project Support	\$196.56	\$200.49	\$204.50	\$208.59	\$212.76
Junior Risk Management Lead	\$226.83	\$231.37	\$236.00	\$240.72	\$245.53
Journeyman Risk Management Lead	\$229.99	\$234.59	\$239.29	\$244.07	\$248.95
Senior Risk Management Lead	\$271.37	\$276.79	\$282.33	\$287.98	\$293.74
Junior Risk Management Principal	\$282.18	\$287.83	\$293.58	\$299.46	\$305.45
Journeyman Risk Management Principal	\$304.17	\$310.26	\$316.46	\$322.79	\$329.25
Senior Risk Management Principal	\$326.03	\$332.56	\$339.21	\$345.99	\$352.91
Junior Project Support	\$125.23	\$127.74	\$130.29	\$132.90	\$135.56
Journeyman Project Support	\$132.11	\$134.75	\$137.44	\$140.19	\$143.00
Senior Project Support	\$150.58	\$153.59	\$156.67	\$159.80	\$163.00
Junior Support Task Manager	\$170.42	\$173.83	\$177.31	\$180.85	\$184.47
Journeyman Support Task Manager	\$220.49	\$224.90	\$229.40	\$233.99	\$238.67
Senior Support Task Manager	\$234.21	\$238.90	\$243.68	\$248.55	\$253.52
Junior Support Executive	\$252.71	\$257.77	\$262.92	\$268.18	\$273.55
Journeyman Support Executive	\$294.04	\$299.92	\$305.92	\$312.04	\$318.28
Senior Support Executive	\$300.99	\$307.01	\$313.15	\$319.41	\$325.80